



Transforming Contract Training



Placing the "M" in Contracting

July 23, 2004





Why a “Mission” Focus

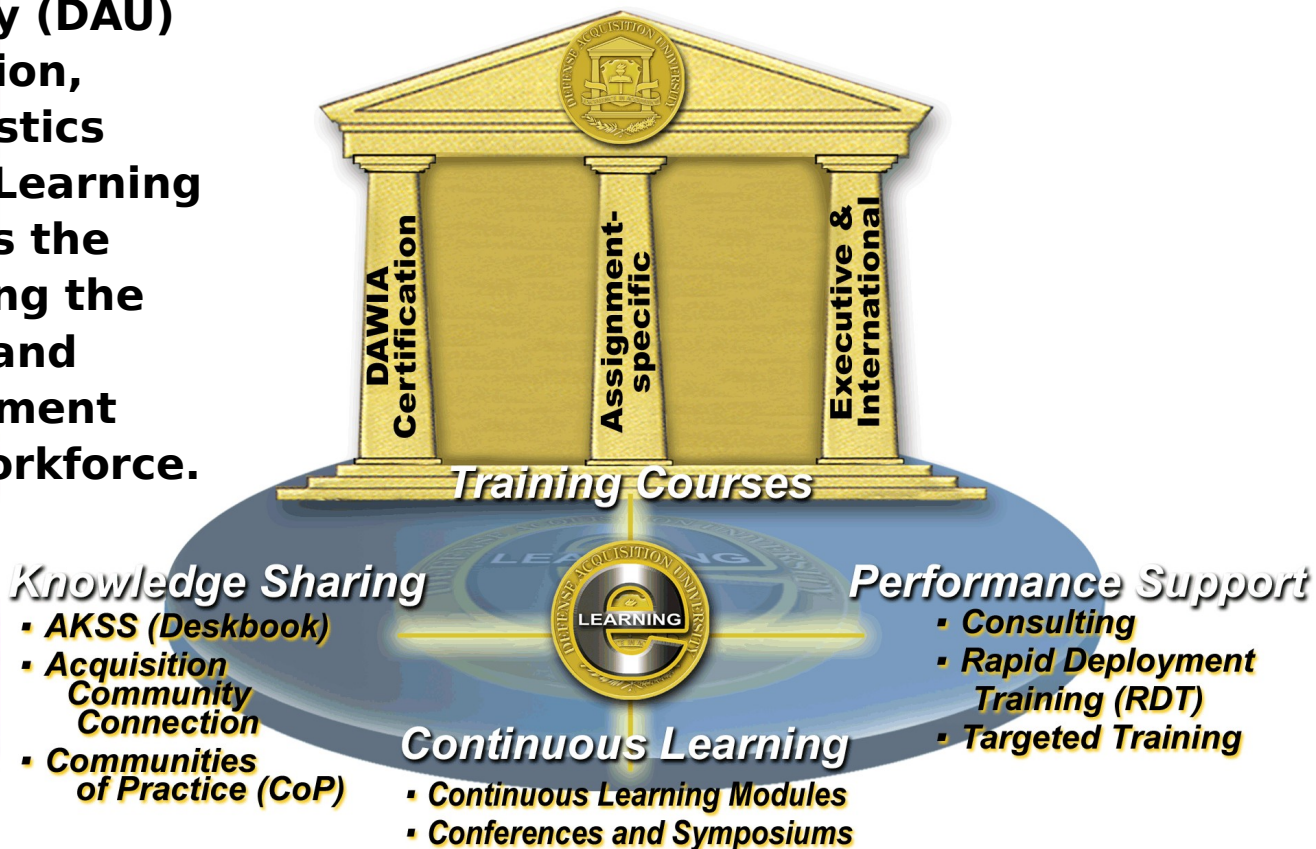
- Increasing reliance on Contractors to deliver “Mission Success”
- Shift focus of contracting professionals from the “contract” to the “mission” it supports
- Alignment of mission, requirement, contract, and performance assessment to deliver quality mission support



The Heart of the AT&L Training Transformation

In 2002, the Defense Acquisition University (DAU) adopted the Acquisition, Technology, and Logistics (AT&L) Performance Learning Model (PLM) that lays the foundation for meeting the career-long training and professional development needs of the AT&L workforce.

AT&L Performance Learning Model





AT&L Performance Learning Model

Contracting Training

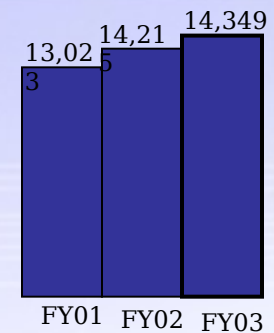
Training Highlights:

New Level One courses starting in July 2004.

CON 260 SADBUs Advisor Training Aug 2004

CON Level I Restructure in Development

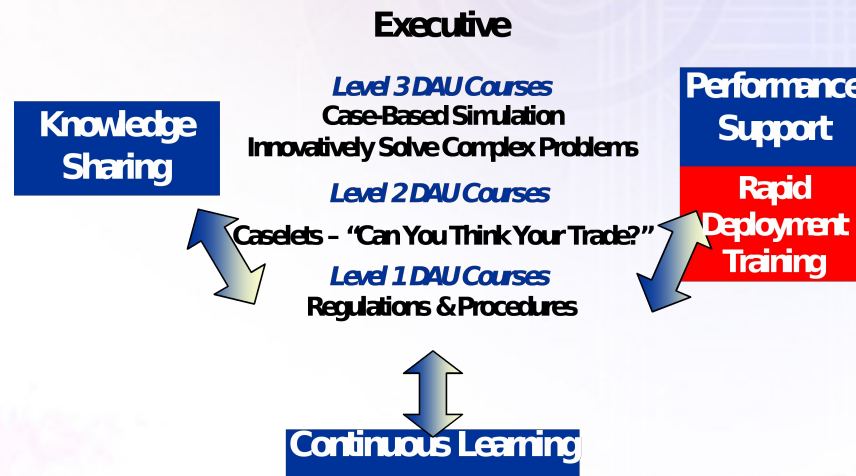
Con 353—New course started delivery 2003



Communities of

Practice: CON CoP with topic areas for Contract Management, including Contract Environment, Acquisition Planning, Selecting the Source, Contract Administration.

Developing Contingency Contracting A-76, Government Property, Small Business Advisory



CON Performance

Support: to DAR Council on DFARS Transformation. Targeted Just-in-Time Seminars and Training Sessions on Performance Based Service Contracting, COR, Alternate Dispute Resolution and **Interest-based Negotiations.**

Continuous Learning: Contracting related: DoD Purchase Card Tutorial, Commercial Item Determination, Contractual Incentives, Fiscal Law Tutorial, Section 803 Competition Requirements for Services, Green Procurement, Fundamentals of IPTs, Risk Management. **Just released: Business Management Modernization Program (BMMP), Provisional Award Fee Awareness, Performance-Based Services Acquisition (PBSA),**

The PLM provides you with more control over your lifelong learning solutions. We have transformed our concept of learning to extend beyond the course itself

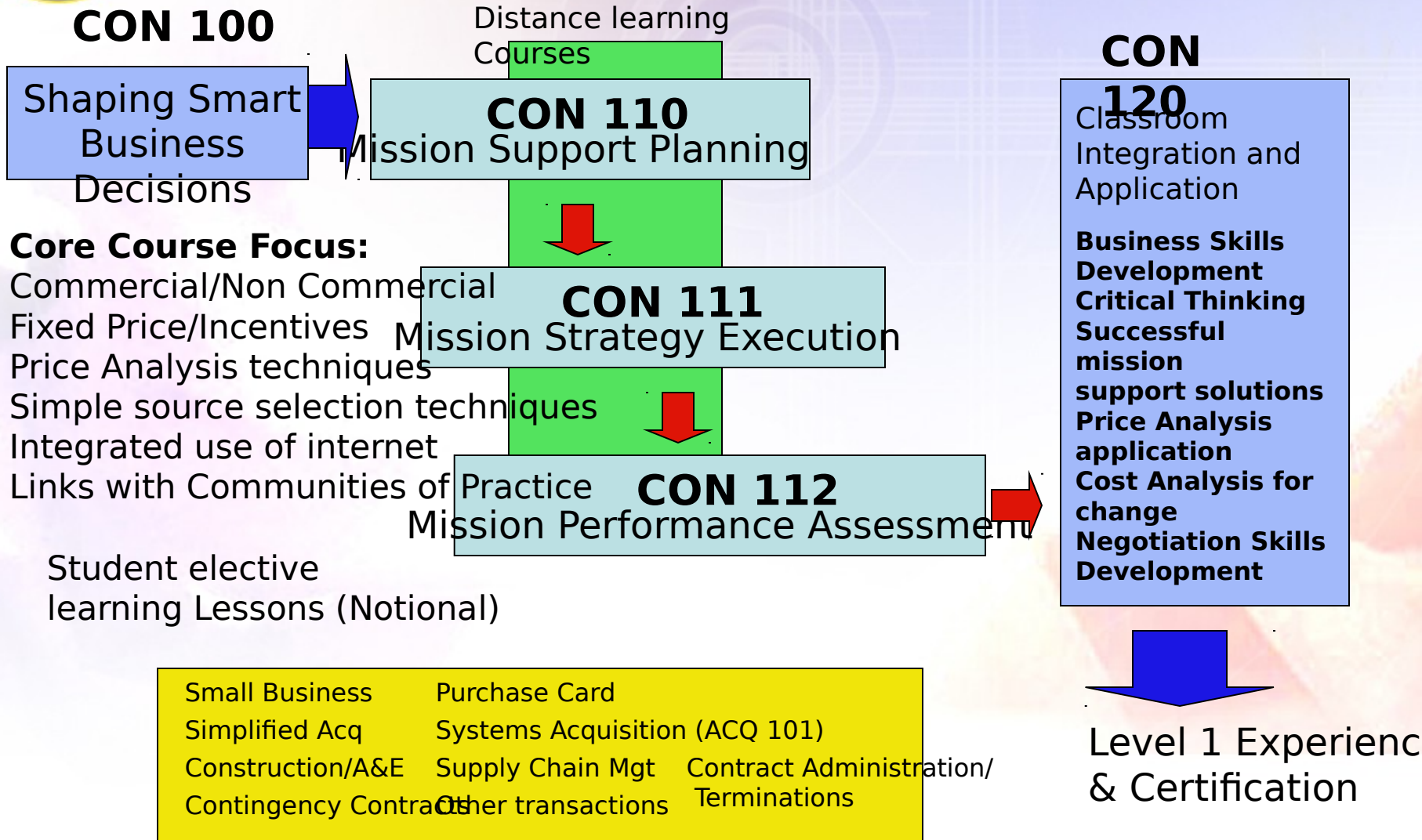


Transformation Philosophy

- Over 100 technical and business competencies provide the foundation for Curricula and course content
 - Build solid base of technical contracting knowledge
 - Incorporate critical thinking and problem solving to build professional business skills
- Develop a mission focused contracting workforce



CON Training Structure (Level 1)





Service Related Training

- Existing
 - PBSA Workshops
 - DAU Organic and 4 BPAs
 - Community of Practice
- Planned
 - Mission Focused Services
 - Developing with OFPP, GSA, NASA and DAU
 - Target audience: Anyone involved in services
 - Performance Based Requirements
 - Focused on developing PB requirements
 - GSA, FSS and DAU
 - Target audience: Requirements developers and contracting
 - Performance Assessment for Services
 - Target audience: COTS, requirements developers and contracting